

KEOKI KIMZIN

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Target Statement

Strategic buyer looking to acquire a product or service company with a pre-tax profit of \$500K-\$1.5MM in Upstate South Carolina or Western North Carolina

Value Proposition

Operations Leader and Entrepreneur with acquisition experience (commercial real estate) and ability to think critically and calmly in stressful environments, gained as an Air Force officer. A strategic, people leader with the unique combination of military and business expertise to improve and protect the organization, its people, and stakeholders. Motivated to buy and operate an enduringly profitable company and utilize deep passion for leading people.

Areas of Expertise

- Strategic Planning
- Operations Management
- Business Plan Development
- Developing High Performance Teams
- Driving Operations with Lead Metrics
- Alignment of Strategy & Stakeholders
- Early Risk Identification & Mitigation
- Implementation of Automation
- Training Plan Development
- Raising Equity Capital
- Investor Relations
- Human Capital Utilization Analysis

Achievements & Impact

- Raised \$1.8MM in equity to purchase and manage 150 mobile home units in under two years.
- Converted three mobile home parks to off-site management, contactless collections, and automated A/R functions.
- Established and led operations of a new helicopter base in Italy consisting of over 60 personnel and \$200MM in critical defense assets.
- Partnered with foreign military officials to develop new flight operations procedures across three NATO countries.
- Led a new combat unit through its first deployment to Iraq, supporting special operations forces and coalition airstrikes.
- Served as key liaison for international military officers located in the Middle East and Africa, streamlined communication channels with diverse stakeholders to maintain strategic alignment and build productive partnerships.

Professional Experience

Commercial Real Estate Advisor & Entrepreneur

2022 – Present

G/M Property Group (North Carolina)

Oversee the acquisition and asset management of 150 mobile home units. Transacted on over \$15,000,000 of commercial real estate in the Asheville metro area.

Junior Officer Course Instructor

2020 – 2022

United States Air Force (Alabama)

Directed teams of American and international military officers through an advanced curriculum covering leadership, strategic planning, and global affairs.

Instructor Pilot | Operations Lead

2017 – 2020

United States Air Force (Italy)

Forecasted operational and resource needs to ensure performance and productivity goals were met for flight training, aircraft availability, and readiness of 60-member team.

Search and Rescue Pilot | Executive Officer

2013 – 2017

United States Air Force (Arizona)

Provided direct support to the unit's Commander, overseeing all human resources management. Helmed a small team of 16 in executing three combat deployments to Afghanistan, Turkey, and Iraq. Entrusted with the safety and wellbeing of the team while achieving operational goals.

Certifications & Education

Buy Then Build Acquisition Lab

United States Air Force Pilot Training

United States Air Force Officer Training

University of Arizona, B.S., Engineering Management